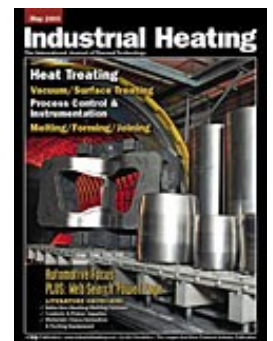


Exclusive Membership Application & Benefits Summary

In-House Manufacturer Heat Treaters

The MTI Promise

Since 1933, MTI has been focused on helping commercial heat treaters transform their businesses through the power of collaboration, the connection of great ideas and great people to inspire leadership and achievement within the heat treating community. We promise to provide exceptional experiences, a vibrant community, and essential tools that make you and your company more successful. Our goal is to provide truly extraordinary offerings and service, and we won't be happy until you are. This brochure is your guide to our products and services.



Metal Treating Institute

504 Osceola Avenue. • Jacksonville Beach, Florida 32250
904-249-0448 • 904-249-0459 • info@heattreat.net • www.heattreat.net

Why Associate With MTI?

It's Simple...

- ◆ Established in 1933, 70+ Years of Top Notch Experience in the Heat Treat Industry
- ◆ Represents the Largest Network of Commercial Heat Treaters in the World for Your Specialization and Capacity Needs
 - ◆ Free Online Automated Program For You to Submit Confidential RFQ's to Our Over 300 Heat Treating Plants
- ◆ Sponsors the Largest Heat Treat Only Expo & Conference in the World
- ◆ Sponsors the Most Comprehensive and Top Heat Treat Only Online Training Site in the World
- ◆ #1 Team of over 20 Professional Staff and Business Consultants to Help Our Members in the Areas of:
 - Technical Issues
 - Quality Control
 - Environmental Compliance
 - Workplace Safety & OSHA
 - Training & Education
 - Government Relations
 - Human Resources & Employee Relations
 - Healthcare & Employee Benefits
 - Financial Services & Planning
 - Business Insurance & Workers Compensation
 - Energy & Natural Gas Purchasing
 - NADCAP & Aerospace Certification
 - Internet & Website Strategies



QUALITY CONTENT
EASY ACCESS
AFFORDABLE
24/7 WORLDWIDE

mtiacademy.com

Study Shows Training Has Huge Impact on a Company

- 87% Increase in Employee Morale
- 82% Increase in Quality of Work
- 82% Better in Team Performance
- 75% Improved Capacity to Cope With Change
- 73% Improved Capacity to Use New Technology
- 56% Increase in Profitability
- 56% Reduced Time Per Task
- 53% Reduced Error Rate

What More Do You Need to Know to Train?

The Top Heat Treat Specific Training Site in the World
24/7 Access Worldwide - Quality Content - Affordable Solution

MONTHLY UNLIMITED ACCESS SUBSCRIPTION

MEMBER SUBSCRIPTION RATE

\$100 UP TO 10 EMPLOYEES
\$150 11-20
\$200 21-30
\$250 31-50

NON-MEMBER SUBSCRIPTION RATE

\$200 UP TO 10 EMPLOYEES
\$275 11-20
\$325 21-30
\$395 31-50

OVER 50 EMPLOYEES CONTACT MTI

For your company subscription
contact us today at 904 249 0448
or tom@heattreatonline.com



Visit the Academy Today at www.mtiacademy.com



Exclusive Member Privileges



Decrease or Better Manage Your Cost of Doing Business

- Annual Business Analysis (Cost Operating Ratios)
- Annual Benchmarking Survey
- Professional Consultant's Hotline
 - ◆ Energy & Electric Strategies
 - ◆ NADCAP/Aerospace Compliance
- Group Property & Casualty Program
- Group Purchasing for Energy (Gas & Electric)
- MyMTI Member Connect

Workplace Safety Compliance



- Professional Consultant's Hotline
 - ◆ Environmental
 - ◆ Regulations and Safety
 - ◆ Quality Control
 - ◆ Technical Help
- Employee Safety Handbook
- Video Resources and Publications on OSHA/Safety, EPA/Environmental, Quality & Technical
- Informative Seminars on CQI-9, ISO, EPA, OSHA and Compliance Issues

Human Resource Compliance, Education & Training



- Labor & Human Resources Professional Consultant's Hotline
- Annual Wage & Benefit Survey
- MTI Online Academy for Heat Treaters
 - ◆ Heat Treating for Beginners
 - ◆ Over 60+ Courses Covering all the Important Technical Content and Knowledge You Want for Your Heat Treat Employees
 - ◆ Workplace Safety & OSHA Compliance
 - ◆ Training and Certification of Heat Treaters for Compliance with AMS 2750, APR 1962 and Other Related Specifications
- Print & Video Training/Education on Many Topics of Processes and Management of Heat Treating



Government Affairs & Industry Information

- www.heattreat.net
- Monthly Newsletter
- Weekly Hot Email
- Government Affairs Monitoring
- Special Interest Group Networking and Discussion Forums on Human Resources, Information Technology, Maintenance, Quality Control, Safety, Sales & Marketing, Training & Education
- Bi-Monthly “The Business Owner” Publication Addressing Your Bottom Line



Expand Your Market & Networking

- Biennial Furnaces North America Expo & Convention
- Semi Annual Membership Business Meeting
- Regional Chapter Meetings
- Online Membership Directory
- Opportunity to Participate in Leadership Roles
- Advertising on www.heattreat.net
- Heat Treat QuoteMaster
- Display of MTI Membership Plaque (Displays Professionalism & Knowledge)



Associate Member Benefits Section

- Discount to Exhibit at Furnaces North America Expo (FNA)
- Sponsorship Opportunities at Furnaces North America
- First Priority for Technical Presentations at FNA Expo
- Sponsorship Opportunities at Annual Membership Meeting
- First Priority for Technical Presentations at Annual Membership Meetings
- Sponsorship Opportunities at Regional Chapter Meetings
- First Priority for Technical Presentations at Regional Chapter Meetings
- Banner Ads on www.heattreat.net
- Sponsor Educational Courses on www.MTIacademy.com
- Provide Online Course Material for www.MTIacademy.com
- Use of MTI Logo for Your Company Brochures & Website
- Access to the MTI Worldwide Online Membership Directory



Policy for Associate Members

Associate Members will make application for membership in the Metal Treating Institute by filling out an application. That application will be processed and passed on by the staff of the Institute and approved by the Board of Trustees.

Associate Member membership in the Institute shall be limited to one-third (1/3) of the regular members, and no division of Associate Members will comprise more than half (1/2) of the total Associate Membership.

Each Associate Member shall be represented by a delegate and alternate delegate, both of whom shall be an owner, officer or executive employee of the firm or organization. The delegate and alternate with their significant other and minor children are welcomed to attend the general membership meetings. Chapter meetings may be attended by both the delegate and alternate, or one of them who accompanies an executive employee, together with their significant other plus minor children.

Code of Business Practices

We, the members of the Metal Treating Institute, having associated to do our part in the broad effort of industry to foster, promote and maintain high ethical standards in all business dealings, individually and collectively pledge our every effort to:

- Treat every customer fairly and equitably, on a basis profitable to both the seller and buyer;
- Treat every supplier fairly, extending the same consideration to him as we would wish to receive from our own customers;
- Cooperate with our trade association, within legal limits, on a basis that will assist each unit in the industry to operate under high business standards and enable the industry as a whole to serve the public effectively and economically;
- Recognize that our employees are the lifeblood of our business; will maintain a sound and well defined employee policy suitable to the problems of our company, community and industry that will provide free interchange of ideas between management and employees on all matters of mutual interest; give adequate opportunity for consideration and adjustment of all complaints; and will maintain a safe working environment and fair compensation for work performed;
- Recognize that we will not be successful unless our customers are successful and that we will provide the quality and service to help our customers become more competitive in the marketplace;
- Preserve our credit standing and goodwill by fair and equitable treatment of creditors;
- Demonstrate that the business is a desirable "Citizen" of the local community in which it operates;
- Cooperate with and support all the agencies of government in the exercise of their legitimate functions.

Associate Member Participation

1. In all programs and services except physical attendance constraints. They can receive survey and statistical program results in which they participate as do regular members.
2. Encouraged to have concurrent sessions at general membership meetings for the purpose of discussing items pertinent to their respective divisions.
3. Encouraged to participate on Institute committees.
4. Can sponsor speakers or social event entertainment available to all the membership in attendance.
5. Can elect an "associate delegate" to the Institute Board of Trustees and vote on matters internal to their respective divisions.
6. Can participate in advertising opportunities that may develop at the discretion of the Board of Trustees.

Unacceptable Associate Member Conduct

1. Sponsor hospitality suites at Institute meetings.
2. Entertain members in groups at Institute meetings.
3. Provide promotional items for meeting.
4. Participate in selling activities.

Any Associate Member may be suspended or its membership terminated for cause by the Board of Trustees at a properly called meeting. "Cause" shall mean violation of the Bylaws or "Policy for Associate Members", failure to submit corporate sponsorship payment or other conduct prejudicial to the Institute as determined by The Board of Trustees.

METAL TREATING INSTITUTE

Associate/Captive Member

Membership Application

MEMBERSHIP REQUIREMENTS

The bylaws state:

“Associate Membership shall be composed of three divisions:

1. **Captive Division** is open to firms and corporations regularly and continuously engaged in the service of heat treating metal or metal products.
2. **Supplier Division** is open to any firm or corporation, division or subsidiary thereof, which is a supplier of materials, machinery, equipment or services commonly used in the heat treating process. Sales representatives of independent companies are excluded.
3. **Educational/Technology Transfer Division** is open to any institution or organization that promotes research/development or technology transfer as its core business."

Policies and procedures for "Associate Membership" are on the Code of Business Practices Page with this application. Applicants for "Associate Membership" shall submit a completed and signed application, along with an application fee of \$50.00, to Institute headquarters. The application will be reviewed and considered by the Board of Trustees. Eligible applicants who are approved by the Board of Trustees and agree to abide by the bylaws and policies of the Institute shall become members of the Institute. **Our company hereby applies for admission as an "Associate Member" of the Metal Treating Institute, and we submit the following information:**

1. If approved by the Board of Trustees, we agree to abide by the organization's bylaws and Policy for Associate Members
2. We enclose, with this application, our check for \$50.00 (U.S.) as the application fee. It is understood that our membership will continue in effect until a formal written resignation is submitted.
3. Our company was organized in the year _____
4. Our total number of employees is _____.
5. Our company delegate to MTI will be: _____

Our alternate delegate to MTI will be:

Name: _____
 Title: _____
 Email: _____

Name: _____
 Title: _____
 Email: _____

MTI Sponsoring Member:

Name: _____
 Title: _____

***For Suppliers and Education/Technology Divisions only. Please attach a statement (on your letterhead) explaining the applicant's capability to make a technical contribution to advance the interests of the Metal Treating Institute.**

Your Name

Title

Company

Address

City

State/Zip/Country

Telephone

Fax

Email address

Web site

Signature (required)

Division	Quarterly Membership Dues
<input type="checkbox"/> Captive	\$243.50 + \$3 Per Employee in Heat Treating
# of Employees Engaged in Heat Treating _____	

Please Send Completed Application & Payment to
 Metal Treating Institute
 504 Osceola Avenue. ● Jacksonville Beach, FL 32250
 904-249-0448 ● Fax 904-249-0459 ● info@heattreat.net

METAL TREATING INSTITUTE

Credit Card Payment Authorization Form

Name: _____

Company: _____

Address: _____

City: _____

State: _____ **Zip:** _____

Phone #: (____) _____

CC Type: VISA MC AMEX

CC #: _____

Exp. Date: _____ **Security Code:** _____

Authorized Signature: _____

Amount Processed: \$50.00 MTI Application Fee

**Fax or mail to MTI Offices along with Completed Membership Application
Fax 904-249-0459**