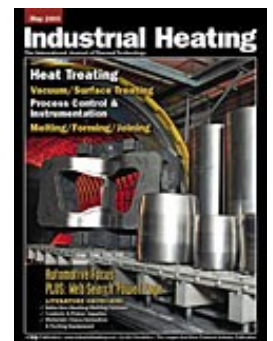


Exclusive Membership Application & Benefits Summary

Commercial Heat Treaters

The MTI Promise

Since 1933, MTI has been focused on helping commercial heat treaters transform their businesses through the power of collaboration, the connection of great ideas and great people to inspire leadership and achievement within the heat treating community. We promise to provide exceptional experiences, a vibrant community, and essential tools that make you and your company more successful. Our goal is to provide truly extraordinary offerings and service, and we won't be happy until you are. This brochure is your guide to our products and services.



Metal Treating Institute

504 Osceola Avenue • Jacksonville Beach, Florida 32250
904-249-0448 • 904-249-0459 • info@heattreat.net • www.heattreat.net

Why Associate With MTI?

It's Simple...

- ◆ Established in 1933, 75+ Years of Top Notch Experience in the Heat Treat Industry
- ◆ Represents the Largest Network of Commercial Heat Treaters in the World, Serving the Manufacturing Community
- ◆ Sponsors the Largest Heat Treat Only Expo & Conference in the World
- ◆ Sponsors the Most Comprehensive and Top Heat Treat Only Online Training Site in the World
- ◆ Over 40 Major Suppliers Offering Technical Expertise, Shop Management Technology, and Energy Solutions for Your Productivity & Operational Needs
- ◆ #1 Team of over 20 Professional Staff and Business Consultants to Help MTI Members in the Areas of:
 - Technical Issues
 - Quality Control
 - Environmental Compliance
 - Workplace Safety & OSHA
 - Training & Education
 - Government Relations
 - Human Resources & Employee Relations
 - Healthcare & Employee Benefits
 - Financial Services & Planning
 - Business Insurance & Workers Compensation
 - Energy & Natural Gas Purchasing
 - NADCAP & Aerospace Certification
 - Internet & Website Strategies



MTI ONLINE ACADEMY
FOR HEAT TREATERS

mtiacademy.com

QUALITY CONTENT
EASY ACCESS
AFFORDABLE
24/7 WORLDWIDE

Study Shows Training Has Huge Impact on a Company:

- 87% Increased in Employee Morale
- 82% Increase in Quality of Work
- 82% Better in Team Performance
- 75% Improved Capacity to Cope With Change
- 73% Improved Capacity to Use New Technology
- 56% Increased Profitability
- 56% Reduced Time Per Task
- 53% Reduced Error Rate

What More Do You Need to Know to Train?

The Top Heat Treat Specific Training Site in the World
24/7 Access Worldwide - Quality Content - Affordable Solution

MONTHLY UNLIMITED ACCESS SUBSCRIPTION

MEMBER SUBSCRIPTION RATE

\$100 UP TO 10 EMPLOYEES
\$150 11-20
\$200 21-30
\$250 31-50

NON-MEMBER SUBSCRIPTION RATE

\$200 UP TO 10 EMPLOYEES
\$275 11-20
\$325 21-30
\$395 31-50

OVER 50 EMPLOYEES CONTACT MTI

For your company subscription
contact us today at 904 249 0448
or tom@heattreatonline.com



ONLINE ACADEMY FOR HEAT TREATERS



Visit the Academy Today at www.mtiacademy.com



Exclusive Member Privileges

Expand Your Market & Networking



- Biennial Furnaces North America Expo & Convention
- Semi-Annual Membership Business Meeting
- Regional Chapter Meetings
- Monthly Customized Sales Statistics Report
- Online Membership Directory
- Opportunity to Participate in Leadership Roles
- Advertising on www.HeatTreat.net
- Heat Treat QuoteMaster
- Display of MTI Membership Plaque (Displays Professionalism & Knowledge)
- ◆ MyMTI Member Connect

Decrease or Better Manage Your Cost of Doing Business



- Annual Business Analysis (Cost Operating Ratios)
- Annual Benchmarking Survey
- Worksite Solutions & Voluntary Employee Benefits
- Use of MTI's Statement of Limited Liability
- Professional Consultant's Hotline
 - ◆ Energy & Electric Strategies
 - ◆ NADCAP/Aerospace Compliance
- Group Property & Casualty Program
- Group Purchasing for Energy (Gas & Electric)

Human Resource Compliance, Education & Training



- Labor & Human Resources Professional Consultant's Hotline
- Annual Wage & Benefit Survey
- MTI Online Academy for Heat Treaters
 - ◆ Heat Treating for Beginners
 - ◆ 60+ Courses Covering the Important Technical Content and Knowledge You Want for Your Heat Treat Employees
 - ◆ Workplace Safety & OSHA Compliance
 - ◆ Training and Certification of Heat Treaters for Compliance with AMS 2750, APR 1962 and Other Related Specifications
 - ◆ ABC's for Heat Treating & Workplace Safety now available in Spanish
- Print & Video Training/Education on Many Topics of Processes and Management of Heat Treating



Workplace Safety Compliance

- Professional Consultant's Hotline
 - ◆ Environmental
 - ◆ Regulations and Safety
 - ◆ Quality Control
 - ◆ Technical Help
- Employee Safety Handbook
- Video Resources and Publications on OSHA/Safety, EPA/Environmental, Quality & Technical
- Informative Seminars on CQI-9, ISO, EPA, OSHA and Compliance Issues

Government Affairs & Industry Information

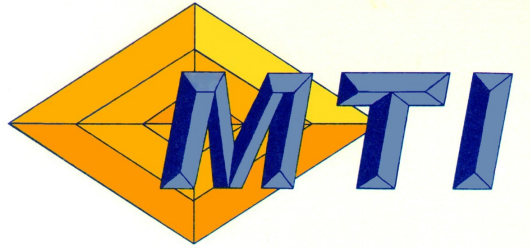


- www.heat treat.net
- Monthly Newsletter
- Weekly Hot Email
- Government Affairs Monitoring
- Special Interest Group Networking and Discussion Forums on Human Resources, Information Technology, Maintenance, Quality Control, Safety, Sales & Marketing, Training & Education
- Bi-Monthly "The Business Owner" Publication Addressing Your Bottom Line

Associate Member Benefits Section



- Discount to Exhibit at Furnaces North America Expo (FNA)
- Sponsorship Opportunities at Furnaces North America
- First Priority for Technical Presentations at FNA Expo
- Sponsorship Opportunities at Annual Membership Meeting
- First Priority for Technical Presentations at Annual Membership Meetings
- Sponsorship Opportunities at Regional Chapter Meetings
- First Priority for Technical Presentations at Regional Chapter Meetings
- Banner Ads on www.heat treat.net
- Sponsor Educational Courses on www.MTIacademy.com
- Provide Online Course Material for www.MTIacademy.com
- Use of MTI Logo for Your Company Brochures & Website
- Access to the MTI Online Membership Directory



Code of Business Practices

We, the members of the Metal Treating Institute, having associated to do our part in the broad effort of industry to foster, promote and maintain high ethical standards in all business dealings, individually and collectively pledge our every effort to:

- Treat every customer fairly and equitably, on a basis profitable to both the seller and buyer;
- Treat every supplier fairly, extending the same consideration to him as we would wish to receive from our own customers;
- Cooperate with our trade association, within legal limits, on a basis that will assist each unit in the industry to operate under high business standards and enable the industry as a whole to serve the public effectively and economically;
- Recognize that our employees are the lifeblood of our business; will maintain a sound and well defined employee policy suitable to the problems of our company, community and industry that will provide free interchange of ideas between management and employees on all matters of mutual interest; give adequate opportunity for consideration and adjustment of all complaints; and will maintain a safe working environment and fair compensation for work performed;
- Recognize that we will not be successful unless our customers are successful and that we will provide the quality and service to help our customers become more competitive in the marketplace;
- Preserve our credit standing and goodwill by fair and equitable treatment of creditors;
- Demonstrate that the business is a desirable “Citizen” of the local community in which it operates;
- Cooperate with and support all the agencies of government in the exercise of their legitimate functions.

METAL TREATING INSTITUTE

Commercial Heat Treater

Membership Application

MEMBERSHIP REQUIREMENTS

The bylaws state:

"Membership in the Institute shall be open to firms or corporations and divisions or subsidiaries thereof, who have regularly and continuously been engaged in the business of performing and selling on the open market the service of heat treating metals or metal products. All applicants for membership shall submit a fully completed and signed application to the principal office of the Institute. Such application will then be reviewed and considered by the Board of Trustees. An applicant eligible and approved by the Board of Trustees shall, upon the payment of the prescribed application fee (\$50.00) and agreement to abide by the bylaws of the Institute, become a member of the Institute. The annual membership fees to members and the application fee for new members shall be fixed by vote of the membership." Membership Dues levels are outlined below. All fees are paid quarterly in January, April, July and October. All monies are to be in U.S. dollars.

Special International Membership (non-voting) is available for non-North American firms who elect not to be "voting" members as above. This special membership is \$300 (U.S.) annually.

Our company hereby applies for admission as a member of the Metal Treating Institute, and we submit the following information:

1. **If approved by the Board of Trustees, we agree to adhere to the organization's bylaws and Code of Business Practices (included with this application)**
2. **We enclose with this application our check for \$50.00 (U.S.) as the application fee. It is understood that our membership will continue in effect until a formal written resignation is submitted.**
3. **Our company was organized in the year _____ and it has been engaged in commercial heat treating for sale on the open market for ____ years.**
4. **Number of locations included in membership _____ all heat treat locations must be part of membership (please attach separate sheet of locations)**
5. **Total number of employees _____.**
6. **Our voting representative to MTI will be:**

Name: _____
 Title: _____
 Email: _____

Our alternate voting representative to MTI will be:

Name: _____
 Title: _____
 Email: _____

6. **Names of MTI members who know us and are sponsoring us (if any):**

 Name

Choose the Appropriate Membership Level		
Include sales total for all plants included in membership		
Aggregate Sales Range	Quarterly Dues	Annual Dues
<input type="checkbox"/> \$0—\$2,225,000	\$300	\$1,200
<input type="checkbox"/> \$2,225,001—\$4,000,000	\$400	\$1,600
<input type="checkbox"/> \$4,000,001—\$7,500,000	\$475	\$1,900
<input type="checkbox"/> \$7,500,001—\$12,000,000	\$525	\$2,100
<input type="checkbox"/> \$12,000,001—\$30,000,000	\$625	\$2,500
<input type="checkbox"/> \$30,000,001—\$100,000,000	\$2,500/yr + \$250/M (max dues \$15,000)	
<input type="checkbox"/> Over \$100,000,000	\$15,000/yr + \$250/M (max dues \$42,000)	

Please Send Completed Application & Payment to

Metal Treating Institute
 504 Osceola Avenue ● Jacksonville Beach, FL 32250
 904-249-0448 ● Fax 904-249-0459 ● info@heattreat.net

Your Name
Title
Company
Address
City
State/Zip/Country
Telephone
Fax
Email address
Web site
Signature (required)

METAL TREATING INSTITUTE

\$50 Application Fee Credit Card Payment Authorization Form

Name: _____

Company: _____

Address: _____

City: _____

State: _____ **Zip:** _____

Phone #: (____) _____

CC Type: VISA MC AMEX

CC #: _____

Exp. Date: _____ **Security Code:** _____

Authorized Signature: _____

Amount Processed: \$50.00 MTI Application Fee

**Fax to MTI Offices along with Completed Membership Application
904-249-0459**